

CONTACT

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RESEARCH INTERESTS

Choice under risk and uncertainty, learning, communication, environmental sustainability, strategic risk management, behavioral method, measurement.

CURRENT POSITION

RESEARCH FELLOW 2016 – present
[Erb Institute for Sustainable Enterprise](#)
University of Michigan, Ann Arbor, USA

EDUCATION

PH.D. 2010 – 2016
[Behavioral Economics, Erasmus University Rotterdam](#), Netherlands
Adviser: [Peter P. Wakker](#), Co-adviser: [Martijn J. van den Assem](#)
Thesis: “Ambiguity in Social Dilemmas”

DIPLOMA 2005 – 2010
[Economics, University of Mannheim](#), Germany

B.A., Economics & International Relations 2000 – 2004
[Franklin and Marshall College](#), Lancaster, USA

WORKING PAPERS

“Malleable Lies: Communication and Cooperation in a High Stakes TV Game Show”
with [Martijn J. van den Assem](#) and [Dennie van Dolder](#), REVISING FOR RESUBMISSION

“Trust as a Decision under Ambiguity”
with [Chen Li](#) and [Peter P. Wakker](#), UNDER REVIEW

“Social and Strategic Ambiguity: Betrayal Aversion Revisited”
with [Chen Li](#) and [Peter P. Wakker](#), AVAILABLE UPON REQUEST

WORK IN PROGRESS

“A Cautionary Tale about Nudges: Evidence from a Field Experiment”
with Susanne Neckermann, Dennie van Dolder, and Tong V. Wang

“Reasoning with Motivated Reasoning: What is an Opinion Worth?”
with Joseph Arvai

“Learning and Climate Action Support: A Field Experiment”
with Joseph Arvai

“Dishonesty and Gender Gap in Judgment”

PRESENTATIONS IN CONFERENCES & WORKSHOPS

July, 2016	SABE / IAREP Conference 2016, Wageningen, Netherlands
November, 2015	Behavioral Lab Meeting, University of Michigan, Ann Arbor, USA
September, 2015	ESA European Meeting 2015, Heidelberg, Germany
August, 2015	14th TIBER Symposium, Tilburg, Netherlands
June 2014	FUR XVI Conference 2014, Rotterdam, Netherlands
January, 2014	Learning, Bounded Rationality, and Decisions Workshop, Haifa, Israel

PAST TEACHING & RESEARCH POSITIONS

TEACHING ASSISTANT Statistics (Core Course for B.S. in Econometrics) Erasmus University Rotterdam, Rotterdam, Netherlands	Spring 2013, Spring 2014
TEACHING ASSISTANT Mathematics 2 (Core Course for B.S. in Economics) Erasmus University Rotterdam, Rotterdam, Netherlands	Winter 2013, Winter 2014
RESEARCH ASSISTANT Macroeconomic Dynamics Center for European Economic Research (ZEW), Mannheim, Germany	2008 – 2010
RESEARCH ASSISTANT Financial Markets Center for European Economic Research (ZEW), Mannheim, Germany	2006 – 2008

MISCELLANEOUS

ORGANIZER Erb Colloquium Series, 2017 - 2018
REFEREE Theory and Decision
AWARDS Erasmus Trust Fund Travel Grant, 2015, EUR 1,000
Scholarship of the Heinrich-Boell-Foundation for Academic Excellence, 2007 - 2010,
EUR 30,000
LANGUAGES Mongolian (native), Russian (fluent), English (fluent), German (fluent), Dutch
(basic)

REFERENCES

[Peter P. Wakker](#) Professor of Behavioral Economics
Econometric Institute, Erasmus University Rotterdam

[Martijn J. van den Assem](#) Professor of Finance
Faculty of Economics and Business Administration, Free University of
Amsterdam

[Joseph Arvai](#) Max McGraw Professor of Sustainable Enterprise
Ross School of Business, School for Environment and Sustainability,
University of Michigan